

PRESS RELEASE

DEVENSON, VISEO Group, accelerates its growth and develops a new expertise with Salesforce Field Service Lightning.

Paris, February 8, 2018 – Founded in 2010 and affiliated with VISEO Group since 2016, DEVENSON, a digital services company specialised in digital transformation, today announced that it is accelerating the development of its Salesforce business by expanding its Salesforce Field Service Lightning expertise.

DEVENSON is proud to be the one of Field Service Lightning's first Certified Partners in France, with its first two Certified Consultants participating in the first deployment projects as of December 2017. DEVENSON is a Salesforce Platinum Partner based in France.

Combined with DEVENSON's recognized expertise in Salesforce CPQ and Salesforce Pardot, the expansion of the company's expertise in Salesforce Field Service Lightning accelerated the company's ramp-up on recent multi-cloud projects.

In addition, the company is delighted to announce that DEVENSON recently received a new investment that will help execute its strategic plan faster and accelerate its Salesforce business growth. This new funding comes from the **Salesforce Ventures SI Trailblazer Fund**.

With the acquisition of NAIT Consulting Services (Singapore), a Silver Consulting Partner of Salesforce, VISEO Group's Salesforce team represents more than 100 people worldwide with 140 certifications.

“DEVENSON is very proud to be one of the first French recipients of the SI Trailblazer fund. The financial boost from Salesforce Ventures will help us accelerate our business and empower our customers,” said Thierry Russo, CEO of DEVENSON.

“We are delighted to receive this new investment from Salesforce Ventures. A new key step in accelerating our Salesforce expertise,” announced Eric Perrier, CEO of VISEO.

“Last year, Salesforce launched SI Trailblazer Fund to provide the next generation of cloud consulting companies with the capital required to build and scale their Salesforce services capabilities for the future—and empower customers to transform their businesses on Salesforce,” said Leon Mangan, Vice President, Salesforce Alliances and Channels, EMEA.

“As such, we are thrilled to have invested in DEVENSON, which is focussed on areas such as Field Service Lightning, CPQ and Pardot.”

About DEVENSON

DEVENSON continues to grow, almost 100% last year, and strengthen its position as a leading ecosystem's partner. With his Pure-Player expertise, DEVENSON is driving his customers' digital transformational projects with a track record of thousands of Salesforce projects in more than 300 companies. Our Multi-Cloud expertise covers the entire Salesforce portfolio. Based on a proven project methodology, DEVENSON provides a suitable answer to the challenges of its customers, regardless of their size or industry. www.devenson.com/en

About VISEO

VISEO is a global IT consulting firm specialized in assisting clients in their IT and digital transformation. Its mission is to either optimize existing business and information systems processes or to initiate new business improvements. VISEO has experienced a continued growth since its inception in 1999, now with 1300 team members working on five continents and 150 million euros in revenue in 2017. www.viseo.com

Salesforce Ventures

Salesforce, the global CRM leader, empowers companies to connect with their customers in a whole new way. Salesforce Ventures—the company's corporate investment group—invests in the next generation of enterprise technology that extends the power of the Salesforce Intelligent Customer Success Platform, helping companies connect with their customers in entirely new ways. Portfolio companies receive funding as well as access to the world's largest cloud ecosystem and the guidance of Salesforce's innovators and executives. With Salesforce Ventures, portfolio companies can also leverage Salesforce's expertise in corporate philanthropy by joining Pledge 1% to make giving back part of their business model. Salesforce Ventures has invested in more than 250 enterprise cloud startups in 14 different countries since 2009. www.salesforce.com/ventures